AMERICAN NUMISMATIC ASSOCIATION
Chartered by Congress
EDWARD C. ROCHETTE
Executive Director
P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

November 20, 1975

Mr. Eric P. Newman
Eric P. Newman Numismatic Education Society
6450 Cecil Avenue
St. Louis, Missouri 63105

Dear Eric:

Naturally, I was disappointed to receive your letter of November 17 for to me there is only one person who could prepare the 1776 portion of the ANA Bicentennial catalogue suitably - and that is Eric P. Newman.

In this day of trying to handle too many projects at one time, I find myself guilty of letting people take things for granted; and since I felt that there was nobody else who could do this as well as you, I just assumed that it would be you.

I can appreciate your very busy writing schedule, and I was especially pleased to note that you are preparing an enlarged and extended Bicentennial edition of The Early Paper Money of America. You certainly have your hands filled.

I hate to have to go to another author, and I am just wondering if we could get such volunteers as Robert Julian and a few others who could prepare the material and you could coordinate it - for that portion only.

I feel that your name is far too important to the success of this catalogue to not include it. If we could work together to get a number of authors to submit their material to you, would you be willing to act as a coordinator or editor of that particular section?

You know me - I do not give up easily.

Sincerely,

Edward C. Rochette
Executive Director

ECR/db

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

November 25, 1975

Mr. Edward C. Rochette
American Numismatic Association
P. O. Box 2366
Colorado Springs, Colorado 80901

Dear Ed:

You don't give up easily and I don't either! I wish I could figure a way to be of help to you. I feel as though I could squeeze the time in to read and edit the articles in the early section of the ANA Bicentennial Catalogue, but I am afraid that this will trap me into re-writing some articles or originally writing some to fill in. If you could assure me that you will contact the authors to prepare material and that I would not have to write any of it, I might justify doing my part toward your important project. You indicated you could do this. One of the problems is the scope of the work. Do you want to refer to matters relating only to American Independence, or do you want matters relating to the period you have selected? Please give this some thought and let's talk about it.

Kindest personal regards.

Sincerely yours,

Eric P. Newman

EPN:jah

P.S. The $1,000.00 might be spread among the writers as we aren't going to do work which deserves pay.

EPN

A NON-PROFIT CORPORATION FOR EDUCATION
THROUGH RESEARCH AND EXHIBITION
OF COINS, CURRENCY AND HISTORIC OBJECTS

AMERICAN NUMISMATIC ASSOCIATION
Chartered by Congress
EDWARD C. ROCHETTE
Executive Director
P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

January 2, 1976

Mr. Eric P. Newman
Eric P. Newman Numismatic Education Society
6450 Cecil Avenue
St. Louis, Missouri

Dear Eric:

I trust that the holidays have been a most happy event for you.

The Picker Trial has now been postponed, once again, and will not be held until March.

How does the latter part of January sound to you for a meeting? Perhaps we could meet on Friday, January 30th and if it takes more than a day we have that weekend ahead of us.

I will write to Hank Spangenberger to find out if that weekend is open for him as well.

Sincerely,

Edward C. Rochette
Executive Director

ECR:dw

P.S. If Monday or Tuesday Feb 2 or 3 would be better - please advise

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

January 20, 1976

Mr. Edward C. Rochette
Executive Director
American Numismatic Association
P. O. Box 2366
Colorado Springs, CO 80901

Dear Ed:

Your letter of January 2, 1976 greeted me on my return from a holiday in Jamaica. I will gladly meet you and Hank on Friday, January 30, or Saturday, January 31, or Sunday, February 1, 1976. Actually, I would prefer to meet on Saturday or Sunday because it would not take away time from my office. It depends how long a session you wish to be involved in. We can meet at my house and you will have adequate time to see all your relatives.

Sincerely,

Eric P. Newman

EPN:jah

A NON-PROFIT CORPORATION FOR EDUCATION
THROUGH RESEARCH AND EXHIBITION
COINS, CURRENCY AND HISTORIC OBJECTS

AMERICAN NUMISMATIC ASSOCIATION

CERTIFICATION SERVICE

CHARLES R. HOSKINS
Director
P.O. Box 87, Ben Franklin Station
WASHINGTON, D.C. 20044

Vol. 2, No. 1

ANACS CONSULTANT NEWSLETTER

January, 1976

Consultant Anonymity vs. Identification: Comments Received

My thanks go to you for taking the time to share with us your thoughts on the consultant anonymity question. Apparently this is a matter which has concerned many of us.

Comments you have sent us follow. We have, in some cases, deleted portions of your letters which did not bear on this matter, but have endeavored to present your thoughts accurately.

1. "I have been giving written opinions on coins for many years prior to my ANACS work. I have been open to those who asked for opinions and have had many appreciations. I have also been threatened with law suits. I prefer to remain anonymous at ANACS because I feel the respect for the ANACS grows on a non-personal basis. It eliminates individual criticism by the submittor. It eliminates criticism of one professional numismatist by another professional numismatist or pressure of any kind. It eliminates criticism of a non-professional numismatist. It would embarrass an announced consultant if he were dropped by ANACS and this was openly announced. Every change in consultant would have to be announced. I feel that anyone who prefers to be anonymous should have that right. The organization has no ax to grind and, therefore, is more likely to gain respect by some mystery as to its work.

"I agree that a submittor should furnish any information on his coin as he may be asked by ANACS. I suggested this when the organization was formed. It is very important to know pedigree, right or wrong.

"I feel that when there is a disagreement with a consultant by another consultant or by a staff member of ANACS it should be relayed to the consultant and let the disagreeing parties study each other's thinking and data. This will result sometimes in a change of mind. It will also require consultants to be more careful, more efficient, and more reliable, and give reasons for their opinions as I always try to do.

"The point about speed in authentication is a problem.

Some coins may need more time than one month if x-ray examination or other complex scientific tests are performed. This is only true on important coins. I have a few now I believe are false, but I cannot figure how they are made. We all go away on vacations, have other pressing numismatic duties, and even have to put work ahead of coins sometimes.

"Maybe the consultants ought to meet with the ANACS staff or one another, or as a group, to exchange data. We will all learn something by doing that. How can that be arranged? Some of those who wish to be anonymous to the public might still be willing to do this. I certainly would. I trust the consultants not to disclose my name.

"My thanks to the consultants and the staff for a difficult job well done so far."

* * * * *

2. "I have read with interest the letter from your anonymous authenticator (who hates anonymity)."
(Editor's Note: ANACS elected to withhold the identity of the consultant in the spirit of the present policy. Permission to identify the consultant was not requested.)

"Concerning his first point--that each consultant sign and date his opinion--I have done this always and am surprised that ANACS would accept an opinion for its files without this backup."
(Editor's Note: Every consultant signs and dates his opinion, and these signed opinions are filed at ANACS. However, dated opinions signed by consultants are not forwarded to submittors.)

"However, I do not concur that each consultant's opinion should routinely be aired to the owner of the coin or otherwise publicized for obvious reasons. One of these reasons is that the consultant may well be collaterally subject to gratuitous abuse or to endless hasseling to justify in detail his conclusions. A second point of greater moment is that a publicized finding that a coin is false could under certain circumstances result in a law-suit for damages - particularly if the consultant's opinion turns out later to be incorrect.

"Concerning John Doe's second point, the averageing of consultants' opinions, I am aghast at the thought. Should this in fact occur my usefulness to ANACS would terminate immediately. However, a collateral point does come to mind in this regard. Many of the coins I receive from ANACS have two or three opinions marked on the mount which are in the category numbers 4 thru 6. Such opinions seem to be fairly habitual, and as such represent

a waste of time and postage. I suggest that the consultants who use this range habitually for any category of coinage should have their names removed from the list of consultants in this category. The specific category where this seems endemic is in the hand-made oriental coinages.

"John's third point about revealing the source of any coins deemed false has dangerous legal overtones for ANACS and should be accepted with caution. Just suppose that I tell you that Abdul Nasser of Cairo is making false coins. What will you do about it? Suppose, more close to home, I were to tell you that Joe Smith of Carnarsie is making false British gold coins. What again would or could you do?

"In summary, I feel that the anonymity of the consultant should be preserved, except in special instances and then only with his permission. Prompt, definitive, signed and dated statements from consultants should be the rule. Beyond this, I see no reason to change ANACS's policy toward consultants at this time."

* * * * *

3. "I am a friend of Curtis Clay and recognize in him one of our foremost scholars in the Severan period. However, I believe it would be impractical to divide up the Greek coinage, the Roman coinage and the Byzantine into arbitrary periods and then look for knowledgeable people to pass on coins falling into those limited categories. ANACS method now is more practical. Send the coins as heretofore and let the consultant pass or ask for another's opinion on any coin(s) he is not familiar with. Any other method will make your group of consultants top-heavy and unwieldy. If ANACS gets complaints now of lengthy delays in getting an authentication, more experts will add to the protests.

"As for anonymity...while I have no objection to you making my name known if requested, I would not care to have it published in THE NUMISMATIST. That would be a little too much exposure and I feel certain some disgruntled owner, whose coin I had turned down would kick me in the shins when we meet at a coin convention! On the other hand, if the owner asked the name(s) of those who rejected his property I would have no objection to making myself known and even explaining to him my reasons for rejecting his coin.

"One adverse feature of this arrangement might result in a loss of revenue for ANACS. Owners could contact the consultants directly and receive an opinion for a gratuity!"

* * * * *

4. "The material raised by the anonymous person about... anonymity does raise several interesting points.....

"As to revealing the names of consultants. I really feel that you should not do this without getting the express permission of the consultant on each and every occasion that it might be requested of. We are all working toward a common end and one which we hope will result in a drastic reduction of the counterfeit material plaguing our hobby and business today. However, it is not our goal to create hardships or difficulties for the people who are earnestly trying to help you help the situation. Let me set up a hypothetical situation. Mr. A is in contact with me regarding a considerable amount of numismatic material, whether for purchase, sale or auction consignment makes no real difference. Just assume that a considerable amount is involved. Mr. A submits a coin to ANACS for authentication. You have no knowledge of my dealings with Mr. A, and send the coin to me. I give an opinion that the coin is bad. Mr. A receives the coin back with the note that the coin is bad, and that it is my opinion that makes it so, and Mr. A then becomes quite mad at me and severs relations, causing me to lose the projected business. Of course, this is only a hypothetical case, but one which could become an actuality very easily if names were bandied about indiscriminately.

"As a consultant, I do not know the name of the person who submitted the coin for authentication, nor the identities of other consultants, and I really feel that this is the best course.....

"If you were to write me that a consultant wanted to contact me direct for my opinion, in most cases I would be pleased to comply and would write directly to the person involved. However, I would like to have the option."

* * * * *

5. "In regards to anonymity of consultants, I have been able to see arguments both for and against this. At the moment these arguments seem to be in about equal balance and I'd vote for a continuance of present ANACS policy. ANACS is in a position to synthesize a result from several consultants without regard for supposed 'expert' standing. I have always assumed that ANACS would resolve three 8 ratings and one 1 rating by finding out why the man with the 1 rating held that opinion, not by averaging opinions. ANACS can always admit that no opinion was possible if the consultants can't come to final agreement.

"Perhaps some of these comments will prove to be of help. I support ANACS when I can because the work appears to be of

great importance to the entire hobby. My best wishes for your continued success in improving the service."

* * * * *

6. "On the question of consultant identification, I can agree with the points in the letter you quoted, but there are also good reasons for opinions to be divided in this matter. If names were given with every opinion it would surely lead to much unnecessary correspondence directly from the owner to the consultant, and I feel that this should be avoided.

"It is true that consultants are always more expert in some areas than in others, and those opinions must be valued accordingly. This is where you must use your judgment to see that the proper people are called upon for advice. If consultants are told the opinions of others before examining a coin, they may be influenced by someone they feel is highly qualified, and this would defeat the system of using several opinions.

"Here in our office we always make separate judgments on a coin before getting together to discuss why the opinions were formed. This method seems to work quite well. I know that each of us would be influenced if we knew the other's feelings beforehand.

"The present ANACS policy on consultant identity seems adequate. I assume it means that the owner of a coin, or another consultant, will be given the name or names of authenticators upon request, unless the consultant has specifically denied you this permission.

"For my own part, I have no objection to my name being given with an opinion. Others may have good reason to feel otherwise. I do not think that every opinion ANACS renders needs to be documented with consultants' names, as it is ANACS that is making the judgment based on what you feel are the best opinions. I do feel that in special cases where the customer has additional questions, and asks for the names they should be given if you are not restricted."

* * * * *

7. "It was my impression that the consultant had written to ANACS to indicate that he felt that an appropriate method of authentication of coins would include identification of the consultant, his signature, and presumably a means of making public the detailed records of investigations in the area of

of authentication.

"I must say that I am in great sympathy with this individual. When I first began to provide services for the ANACS, I had visualized an effort which would be similar to that pursued by the Army Medical Museum in the field of Medicine and Pathology, where the cataloging of information eventually has revealed substantial information regarding misdiagnosis, the distribution of disease, and the like. It is clear that an effort of this sort in the area of numismatics would yield substantial fruitful information in the areas of numismatics as well as history, if the dedicated efforts of collectors, professional numismatists, and historians were cojointly put to task. However, one must realize the tremendous expense in developing that sort of program. Clearly, such scholarly effort is beyond the capacity of the ANA, and certainly the ANACS. I believe that it would be worthwhile to bring together the members of the academic community who are numismatists, to see if it would be possible to approach either the Federal government, that is, one of the agencies which supports scholarly work, or some of the private institutions, such as the American Philosophical Society in Philadelphia, to support publications, and scholarly effort in this area. Moreover, such a program could be developed jointly between the ANACS and one of the Federal organizations such as the U.S. Mint, the Federal Reserve Bank, or the Smithsonian Institute.

"To sum this up, I believe that the problem should be thrown back into the laps of those consultants who feel that they are scholarly enough, that they participate in developing an adequately financed and structured organization to deal with the problem on the terms which they have outlined."

* * * * *

8. "It is my conclusion that your existing policy covering anonymity vs. identification of consultants is sensible and sound. I can think of no better way to meet the problem, but I do want to make a suggestion that may serve in any effort at a compromise.

"With approval of all consultants used by you it may be possible to publish a list of all of them that you regularly call on for opinions, it being understood that none will be named with any coin that is under study unless the consultant offers to be so identified. This official published list should note that ANACS reserves the right to engage other unlisted qualified experts from time to time in difficult cases without any obligation to publish their names.

"Such a published list would serve to add weight and prestige to ANACS, as well as to give some measure of credit and recognition to the regular consultant."

* * * * *

9. "I would be perfectly satisfied to be listed and let it be known that I was working with you on ancient and modern China and, if you wish, U.S. Patterns and Hard Times Tokens-nothing else-not Japan, Annam, Korea etc.. I will continue looking at these for you, but no listing please."

* * * * *

10. "I still feel that consultants should remain anonymous. If your 'Roman' friend receives a coin about which he is not certain, he is in a good position to recommend that you send the coin to the man he knows is the expert in that particular series. Since that will be done, you are convinced that you are getting the best expert opinion.

"I feel that the main reason for anonymity is so that any dealers who may be on your list, be they part time or full time, do not capitalize on their position.

"I don't think it would be wrong if it was done by a competent person, but here again, you leave your consultant open to private correspondence with the customer. My vote is for anonymity! Regarding values, I don't think that it is within the province of ANACS to question them except in flagrant cases. Such as a customer sending in a coin that if genuine is worth $10,000. or more, and he puts a minimum valuation of say $500. to avoid paying a proper fee. This may not happen too often since the customer should want full insurance in case of loss, but, I did note one or two such instances on coins sent to me. However, on the other hand, when a customer places a very high value on a mediocre coin, say $1,000. on a coin worth no more than $100., he may know full well that it is genuine, and is only sending it in so that he can show the correspondence along with the certificate to a prospective novice purchaser, who can easily be taken in by such tactics. In such cases I feel that valuations should be challenged."

* * * * *

In addition to the responses quoted above, several consultants called the Director to pass on their observations, or returned the newsletter with margin notes. Their comments favored anonymity

in all cases, for reasons identical to or paralleling those stated in the letters above.

Among those who have not yet responded are two consultants who have told me that they, too, believe that the identities of coin examiners, and their individual opinions, should be transmitted to the submittors. If replies are forthcoming their comments will be included in the next consultant newsletter.

The question of anonymity is under study at ANACS, and it will be discussed with ANA President Virgil Hancock. Present guidelines will be reviewed and perhaps ammended. You will be advised of any changes later.

For the present, we ask each of you to regard your consultancy as a confidential, but not secret matter. Most ANACS consultants have been careful to avoid commercializing on their consultant relationship, and we concur that this activity should not be announced in the press. Face-to-face discussions of the matter with close friends and associates and other private reference to the consultancy is, of course, normal and not undesirable.

Thanks to each and every one of you for your continued cooperation.

Sincerely,

Charles Hoskins

Charles Hoskins

AMERICAN NUMISMATIC ASSOCIATION

Chartered by Congress

GENEVA KARLSON, Librarian
P. O. Box 2366
COLORADO SPRINGS, COLORADO 80901

Sunday morn,
February 15, '76

Mr. Eric Newman
6450 Cecil Avenue
St. Louis, MO 63105

Good Morning, Eric -

Nope, I have not been promoted to become ANA Librarian Geneva Karlson's assistant in chg of dusting books, but am taking advantage of this empty building this Sunday morn to handle a flock of mail I grabbed up as I paused in Bellaire for a clean shirt enroute from Florida to Colo Spgs.

Your expected safari to China, Eric, naturally takes top billing . . . even over a breathlessly awaiting mob of ANA members at The Americana, comes August.

Since it requires seven days for a letter to make the trip to or from Canada to The USA, Eric, and so that I'll know as quickly as will Don Allen if you have your bags packed for passage to Pekin, wouldst please 'phone me . . . (713)-667-8158 . . . collect, as soon as you get the word?

Don's proposed program listens to me as being a "natural" . . . the currency of our Colonial era, the currency from nawth of the border, and the medals and reproductions issued during the centennial of 1876.

And, with your working on the ANS tome on the colonial material, you'll have it all at your finger tips, not to mention the tip o' your tongue.

Don tells me that Major Sheldon Carroll has agreed to handle the Canadian side of the '76 era, Hank Spangenburg the 1876 era, and all that's missing is Eric Newman's program about which you won't know until the last minute.

As ever, Eric, my most cordial regards, and all the best to you!

Sincerely,

Virgil

s

NUMISMATIC SYMPOSIUM

SATURDAY, MARCH 20, 1976

CALIFORNIA STATE NUMISMATIC ASSOCIATION
8th ANNUAL EDUCATIONAL SYMPOSIUM

FOREWORD: This Symposium is dedicated to the memory of the late MAURICE M. GOULD. His untiring efforts in arranging for the speakers of the previous seven Symposiums contributed greatly to the success of each. He had already arranged for the first three speakers for this Symposium prior to his passing.

- -

TIME - Saturday, March 20, 1976 - 10:30 A.M. to 5:00 P.M. Lunch Break: 1:00 to 2:00 P.M.

PLACE - HOLIDAY INN, 222 West Houston Avenue (Riverside Freeway at Harbor Boulevard) in Fullerton, California, with ample free parking.

MODERATOR - WILLIAM O. WISSLEAD, FRNS, ANA - Past-President of the California State Numismatic Association. Vice-President of the Orange County Coin Club.

SPEAKERS: GEORGE D. HATIE of Detroit, Michigan. "WOMEN ON COINS", (Ancient to Modern Times). A.N.A. Legal Counsel, 1965-69; A.N.A. Governor, 1967-73; A.N.A. Vice-President, 1973-75.

ERIC P. NEWMAN of St. Louis, Missouri. "COLONIAL CURRENCY". Numismatic researcher, lecturer and author; member 1976 Bi-Centennial Committee Advisory Board; winner of A.N.A.'s highest honor, the Farran Zerbe Award.

ADNA G. WILDE, JR. of Colorado Springs, Colorado. "LESHER REFERENDUM SOUVENIR MEDALS". A.N.A. Executive Director, 1968-72; A.N.A. Governor beginning in 1973 and re-elected in 1975. Retired from Armed Forces, 1968.

JAMES R. (RANDY) BRIGGS of San Bernardino, California. "SIEGE NOTES OF KHARTOUM". Director of C.S.N.A., 1973-75; Curator of C.S.N.A. beginning in April, 1975. Past-President of the San Bernardino County Coin Club, and the American British Numismatic Society.

QUESTION AND ANSWER period will follow the Forum.

FREE ADMISSION - No charge or donation. This is a numismatic educational function of the CALIFORNIA STATE NUMISMATIC ASSOCIATION. Everyone interested in the study and collection of the money of mankind is invited to attend.

SPECIAL FEATURES - Several invitational exhibits will be on display, featuring "BEST OF SHOW" and 1st place winners at other shows. EXHIBIT CHAIRMAN: BARBARA R. HYDE of Santa Ana, Calif. Several McClung Junior Scholarship Awards will be presented for the first time at this Symposium.

EVENING DINNER - Guests and speakers will adjourn for an evening dinner at this same Holiday Inn. No-Host Cocktail Hour at 6:00 P.M., and dinner to be served beginning at 7:00 P.M. Dinner Tickets - $6.50

YOUR HOST - ORANGE COUNTY COIN CLUB - JOHN J. GARRO, President. For further information contact WILLIAM O. WISSLEAD, 2053 Cypress Ave., Santa Ana, Ca. 545-0030.

California State Numismatic Association

presents

THE EIGHTH ANNUAL

Numismatic Educational Symposium

and

Invitational Exhibits

Saturday, March 20, 1976
10:30 A.M.

HOLIDAY INN
Riverside Freeway at Harbor Blvd.
Fullerton, California

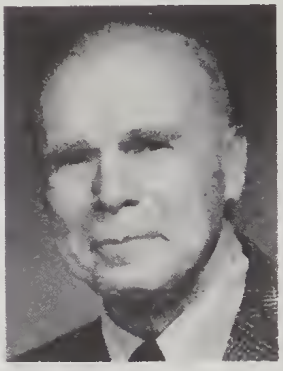
HOST
Orange County Coin Club

OFFICIAL OPENING OF SYMPOSIUM
BRYAN BURKE
President, C.S.N.A.

FOREWORD

This Symposium is dedicated to the memory of the late MAURICE M. GOULD. His untiring efforts in arranging for the speakers of the previous seven Symposiums contributed greatly to the success of each. He had already arranged for the first three speakers for this Symposium prior to his passing.

GUEST SPEAKERS



GEORGE D. HATIE
Detroit, Michigan
"WOMEN ON COINS"
(Ancient to Modern Times)

American Numismatic Association Legal Counsel, 1965-69; A.N.A. Governor, 1967-73; A.N.A. Vice President, 1973-75.

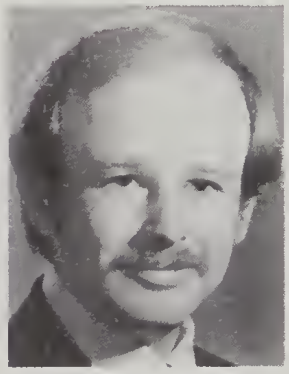
ERIC P. NEWMAN
St. Louis, Missouri
"COLONIAL CURRENCY"

Numismatic researcher, lecturer and author; member 1976 Bi-Centennial Committee Advisory Board; winner of A.N.A.'s highest honor, the Farran Zerbe Award.

LUNCH HOUR

ADNA G. WILDE, JR.
Colorado Springs, Colorado
"LESHER REFERENDUM SOUVENIR MEDALS"

Executive Director of the American Numismatic Association, 1968-72; A.N.A. Governor beginning in 1973 and re-elected in 1975. Retired from Armed Forces, 1968.



JAMES R. (RANDY) BRIGGS
San Bernardino, California
"SIEGE NOTES OF KHARTOUM"

Director of C.S.N.A., 1973-75; Curator of C.S.N.A. beginning April, 1975; Past-President of the San Bernardino County Coin Club, and the American British Numismatic Society. General Chairman of the Fall 1976 Semi-Annual Convention of C.S.N.A.

4:00 P.M. (Approximately)
ROUND TABLE DISCUSSION

WILLIAM O. WISSLEAD
Chairman and Moderator

INVITATIONAL EXHIBITS

William Harkins ..... "Centennial Coinage of the United States"
Virginia Hall ..... "Eagles On Our Coins"
William West ..... "Japan, A Selection of Pre-Modern Gold and Silver Coins"
Albert Hall ..... "Money Substitutes of Siam"
John Lenker ..... "Swedish Plate Money"
Elizabeth Wisslead ..... "A Numismatic Medley in Brown Paper"
Dr. A. K. Berry ..... "Twelve Tribes of Israel"
Earl O'Cathey ..... "Wooden Money is Legal"
Jack Nestle ..... "Selected Cast 'Cash-Types' of China"
Everett Phillips ..... "C.S.N.A. Philatelic-Numismatic Combinations"
Walter Gerth ..... "Riches of Religion"
John Phillips (Junior Exhibit) ..... "British Millennium Proof Set"

SYMPOSIUM COMMITTEE

William O. Wisslead ..... Chairman and Moderator
Charles G. Colver ..... C.S.N.A. Secretary
Ruth L. Phillips ..... Treasurer
John J. Garro ..... President, Orange County Coin Club
Barbara R. Hyde ..... Exhibits

SPONSOR

CALIFORNIA STATE NUMISMATIC ASSOCIATION
Bryan Burke, President

HOST

Orange County Coin Club
John J. Garro, President

BANQUET

No-Host Cocktail Hour ..... 6:00 P.M.
No-Host Dinner ..... 7:00 P.M.

1976 C.S.N.A. Conventions

April 23, 24 & 25 ..... Fresno Hilton, Fresno, Calif.
Ruth L. Phillips, General Chairman
227 N. Duke Avenue, Fresno, California 93717

October 22, 23 & 24 ..... Disneyland Hotel, Anaheim, Calif.
James R. (Randy) Briggs, General Chairman
P.O. Box 1161, San Bernardino, California 92402

FIRST
COINVESTORS, INC.

OFFICE OF THE PRESIDENT

March 30, 1976

Mr. Ed Rochette, Executive Director
American Numismatic Association
Post Office Box 2366
Colorado Springs, Colorado 80901

Dear Ed:

I've attempted to clean up the grading mess in our industry/hobby. There are a few who deride my efforts - or who claim that F.C.I. hides behind a smoke-screen of piety. But there are the thousands upon thousands of customers we regularly deal with, who by their continuing (monthly) dealings with Elsie Gil, Sylvia Haffner, Walter Breen, Fritz Weber, George Mallis, Jim Selfridge, Bill Gay - provide us a reason for existence. Many, today, are advanced collectors, in various specialties. Those that are not advanced collectors force upon us even greater responsibility than otherwise - and I know you believe we try, try very hard, to deal with integrity. We slip - we make mistakes - but we do try to avoid the mistakes, and deal as we should.

Toward that end, I want to follow-up my invention and initiation of the Grading Board, with specific funding of the Board.

With your permission I would like to have the A.N.A. set up the STANLEY APFELBAUM ENDOWMENT FUND, with the sum of $5000 per annum for a period of ten years, for the sole purpose of aiding the functions of the Grading Board. This sum, which will amount to $50,000 at the end of 120 months, must be kept intact, with only the interest on the principal to be used for operations.

Quarterly, a check for $1250 will be sent to A.N.A. Headquarters for the endowment, the first amount to be personally given to you as soon

F.C.I. BUILDING · 200 I.U. WILLETS ROAD · ALBERTSON, NEW YORK 11507 · TEL. 516/294-0040

as possible.

Cordially,

FIRST COINVESTORS, INC.

Stanley Apfelbaum
President

SA:dc

AMERICAN NUMISMATIC ASSOCIATION
Chartered by Congress
N. NEIL HARRIS
Editor
P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

April 21, 1976

Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Mr. Newman:

As one of the honored speakers to be featured at the 1976 Educational Forum during the ANA's New York Convention, the editorial department of THE NUMISMATIST would like to ask you to submit a copy of your proposed address to our offices, care of N. Neil Harris, editor, by August 15th. Because a majority of the ANA membership is unable to attend the annual convention and in turn hear the speakers at the educational forum, it is our intention to publish the speeches in periodic issues of the magazine following the convention's conclusion. Coin World beat us at doing this last year, and we'd hate to see that happen again. Outisde of the interest to our readers, the material would greatly aid our diminishing file of articles.

Any cooperation in this effort on your part will be greatly appreciated.

Sincerely,

Patricia Black

Patricia Black
Assistant Editor
THE NUMISMATIST

Pardon my forgetfulness. I meant to enclose one of these for your use Pat

INFORMATION FOR AUTHORS

The Numismotist cordially presents the following guidelines as encouragement for interested authors (both professional and non-professional) who are preparing manuscripts for submission to the official ANA journal.

All authors whose manuscripts are accepted and published are eligible for *Heoth Literory Awords*. These are awarded annually for articles judged to be outstanding. First and second places include engraved medals as well as cash stipends: a silver medal and $250 for first and a bronze medal and $100 for second. Third place awards are bronze medals. Those writers receiving honorable mention are awarded certificates of recognition.

The author receives two copies of the issue in which his article appears and eight individual article copies.

MANUSCRIPTS

The Numismotist accepts manuscripts which contain new information, constitute a distinct contribution to knowledge and are relevent to the science of numismatics. The author is responsible for all statements made in the work. Manuscripts accepted and published become the property and copyright of *The Numismotist* and may not be published elsewhere unless written permission is granted by both the author and the journal. Manuscripts are received with the understanding they are not simultaneously being considered by other publications.

Two complete manuscripts (the original and one copy) including illustrations (all material which cannot be set in type such as photographs, drawings and graphs) should be sent to EDITOR, *The Numismotist*, American Numismatic Association, P. O. Box 2366, Colorado Springs, CO 80901. For correspondence purposes the author should retain at least one copy.

The manuscript should be typewritten, double-spaced on one side of 8 1/2 x 11 heavy white bond paper with 1 1/2 inch margins at the top and left. The name(s), full postal address(es) and daytime telephone number (s) of the author(s) must appear on the first page.

ILLUSTRATIONS

Illustrations should be referred to in the text as *Figs.*, and be given Arabic numbers. The back of each should be marked with the name(s) of the author(s) and the title of the article. An arrow should mark the top orientation of the illustration with each figure bearing a reference number corresponding to the same number in the text. Each illustration should be accompanied by a legend with all legends and reference numbers typed and grouped on a separate sheet of paper. All illustrative material should be protected with hard-board covers when mailed.

Photographs are to be unmounted and unattached to the manuscript. They should be high quality, glossy prints which are not retouched or labeled in any way on the face of the photograph. (When marking on the back, write on a hard surface such as glass or metal to avoid disfiguring the photographic surface.)

Drawings should be on separate sheets, drawn with India ink on illustration board or high grade drawing paper.

The editorial staff reserves the right to edit all material to conform with the journal's style and policy.

AUTHOR'S BIOGRAPHY

A biographical sketch of the author(s), which may be published with an accepted manuscript, is to be submitted also. It is not to exceed 100 words and should include such pertinent information as place and date of birth, educational and professional experience, hobby interests and numismatic awards and accomplishments. A photo, suitable for publication (a glossy portrait rather than snapshot), should accompany this information.

REFERENCES

Only sources closely related to the author's work should be quoted; exhaustive lists should be avoided. Accuracy is important. The suggested guide for reference preparation is *The MLA Style Sheet* (a Modern Languages Association publication) in which the following are basic examples for first references to books and periodicals:

[1] Robert Andrew Glindinning Carson, *Coins of the World* (New York: Harper & Brothers, 1962), p. 347.
[2] Allan Sutherland, "Scottish Coins and Emblems," *The Numismotist*, 51 (1938), 193.

Subsequent references to the same works can be made by citing only author and page number:
[3] Carson, p. 348.

If more than one work by the same author has been quoted, a brief title and page number are sufficient:
[4] *Coins of the World*, p. 348.

This information is offered in the spirit of aiding prospective authors prepare a more professional manuscript, thus assuring *The Numismotist* of a greater volume of publication-ready, editorial material.

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AMERICAN NUMISMATIC ASSOCIATION

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Harold Don Allen
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CANADA

ANA Assignment:
EDUCATION

As we've set things up, Eric, there is no hurry to hear from you. Let us know when you know but things can be left open right to the day of the event.

Don.

May 17th, 1976.

Mr. Virgil Hancock,
President,
American Numismatic Association,
Box 936,
Bellaire, Texas 77401, U.S.A.

Dear Virgil:

Further to your letter of 2nd May and my reply of 12th May, I am providing, by means of this letter and copies to Mr. Rochette in Colorado Springs and Mr. Storm in New York, particulars on arrangements for ANA's 1976 Educational Forum. I would ask that participants be advised directly (by Mr. Rochette's office, or as he designates) the date and time of the Forum. My communications with participants indicate that a public address system, 35 mm slide projector, and screen will be required.

Participants, in order of their presentations, are to be:

1. Mr. Eric P. Newman [6450 Cecil Ave., St. Louis 5, MO 63105]
2. Major Sheldon S. Carroll [Bank of Canada, Ottawa, Ontario]
3. Mr. Rafael Solomon [310 E 44th St., Apt. 1006S, New York 10017]
4. Mr. H. G. Spangenberger [Box 7, Englewood, Ohio 45322]

As you know, we very much hope that Mr. Newman will be able to be with us, and are listing him as a speaker; if he cannot be present, we will revert to the three-speaker format. If any one of the other three speakers is unable to be present, Mr. Harry X Boosel, Box 59132, Northtown Station, Chicago, Ill. 60659, has agreed to fill in--and should be given all possible notice.

If you could let me know (participants) exact titles, I'll pass them on to Colorado Springs and New York. My 'forum' file now is 3 cm thick: thank you all for your splendid support. Let me know if there's anything further to be done, as Summer mail, for me, is erratic.

Cordially,

cc Participants

AMERICAN NUMISMATIC ASSOCIATION

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ARTHUR M. FITTS III

Assistant to the Director

P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

June 1, 1976

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis 5, MO 63105

Dear ~~Mr. Newman~~ Eric:

I am delighted to know that you have agreed to participate as a principal speaker at the Educational Forum for the 1976 ANA Convention in New York City. As you may know, the Forum will begin at 8:00 p.m., Thursday, August 26, 1976, in the Royal A Ballroom of the Americana of New York.

If you will need a slide projector, movie projector or screen, please advise me as early as possible. For the moment, the only aide which we have provided is a lectern and microphone.

June 15 has been established as the deadline for the receipt of copy for the official Convention Program. Inasmuch as we intend to include your photograph, a brief biography and some introductory comments regarding your talk, I would greatly appreciate your forwarding whatever information you feel necessary prior to that date. This would include your photograph, the title of your presentation and other pertinent data.

Neil Harris, Editor of The Numismatist, would also be greatly appreciative of an advanced copy of the text of your presentation. Presumably, they would be published in subsequent issues of The Numismatist.

May I add my thanks to those of Harold Don Allen and Virgil Hancock for your willingness to participate in this year's Educational Forum. I am very confident that it will rank among the most outstanding.

Sincerely,

Arthur M. Fitts III
Assistant to the Director

AMF/gm

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

June 9, 1976

Mr. Arthur M. Fitts III
American Numismatic Association
P. O. Box 2366
Colorado Springs, CO 80901

Dear Arthur:

Two things will give me pleasure, either participating in the ANA Forum or going to the Republic of China. I will not know until very shortly before we are scheduled to leave in August.

As to what I would present, all of it would be included in the Bicentennial edition of Early Paper Money of America. The Bicentennial edition will be distributed July 30, 1976. It would be interesting to have a review of it by someone and publish that review instead of the program I would give at the Forum. I have not written out a program as I am so full of it that it will just bubble out.

If I do give the program I will need a slide projector.

I think you have enough information about me already. I have not changed. Thank you for your cooperation.

Sincerely,

Eric P. Newman

EPN:jah

A NON-PROFIT CORPORATION FOR EDUCATION
THROUGH RESEARCH AND EXHIBITION
OF COINS, CURRENCY AND HISTORIC OBJECTS

AMERICAN NUMISMATIC ASSOCIATION
86th ANNIVERSARY CONVENTION

MARRIOTT HOTEL ATLANTA, GEORGIA

Dear Mr. Newman,

It was a pleasure to talk with you again on the phone. Our photocopy machine became terminally ill subsequent to my calling so I am enclosing a list and description of the items offered to me for you to check against any listings you have for various public collections.

1782 Series Double sheet unnumbered and unsigned
1762 10 Shillings Bush and sickle vignette - backed and quartered - Lower left corner missing - SN 979
1755 20 Shilling - backed and quartered - ¼"x1/3" piece missing from left border. Woman with sewing machine vigeette. SN not visible.
1774 (1777) Series 10 shillings SN 105. Backed and quartered.
1776 Green or orange seal SN 713 Backed
1773 20 shillings SN 726.h- Backed and quartered
1762 Cockspur Island and Midway River note Serial number gone - backed and quartered - border irregularily destroyed all around note.

Thanks very much again

Radford

Lester G. Davis, General Chairman, 180 Allen Road, N.E., Suite 206, Atlanta, Ga. 30328
Dr. Radford Stearns, Assistant Chairman, Lilburn Square, Lilburn, Georgia 30247

AMERICAN NUMISMATIC ASSOCIATION

CERTIFICATION SERVICE

CHARLES R HOSKINS
Director
P.O Box 87, Ben Franklin Station
WASHINGTON, D C 20044

June 29, 1976

Dear Mr. Newman,

From the inception of the Certification Service in 1972, ANA has carried insurance to protect us, and thereby our customers, from financial losses resulting from the theft, damage or loss of coins held by ANACS as bailee.

To be certain that the coverage extends to you and other consultants as well, we have determined that it is mutually advantageous for ANACS to pay a $1.00 per year fee for your services. In this way it is established that you are a paid agent of the Certification Service, and ANACS's insurance is thus extended to coins we send you from time to time for expertization.

Cordially,

Charles Hoskins

Enclosure

AMERICAN NUMISMATIC ASSOCIATION

Chartered by Congress

ARTHUR M. FITTS III
Assistant to the Executive Vice-President
and Acting Curator

P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

July 27, 1976

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Missouri

Dear Eric:

Thank you for your note of the 23rd. Yes, we were delighted to receive the 1792 pattern cent. Also, yes, ANACS has seen the piece. But, ANACS could not reach a decision.

It appears that the piece has been doctored over the years, perhaps cleaned, certainly retoned. Actually, I was under the impression that you had seen it, but this evidently was an erroneous assumption. Certainly you should see it!

As a general rule, I do forward material of this type to ANACS. Confidentially, a donor forwarded a 1700 (sic) VOCE POPULI piece, alleging it to be unique (7-A?). Off it went to the service, and back it came "altered date". Naturally, it was returned to the donor, who equally naturally disputed this. It is my understanding that he will give you the opportunity of examining it during the Convention. Fortunately, for the Association, the donor has agreed to make another donation "of equal or greater value" later in the year.

If you want to see this 1792 cent, let me know, and we shall try to arrange it.

As always, my thanks for all you have done and continue to do for the ANA and for numismatics.

Personal regards,

Arthur M. Fitts III
Assistant to the Executive
Vice-President

AMF/gm

AMERICAN NUMISMATIC ASSOCIATION

Chartered by Congress

EDWARD C. ROCHETTE
Executive Vice President

P. O. Box 2366, COLORADO SPRINGS, COLORADO 80901

September 22, 1976

Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

I know that you must have read the recent publicity about ANACS with great concern, after all, you are one who has given both of time and talent to see the service succeed. We do not intend to let you down.

There will be several benefits in relocating the service in Colorado Springs at ANA headquarters. First, and foremost, will be a trememdous cost savings - no duplication of rent, libraries, security, insurance, etc. Further, the Mint Laboratories and the Smithsonian reference collection will still be open to us. Since the latter two were used about once every six weeks an overnight flight to Washington every now and then will serve the purpose. Incidentally, we have direct service from Colorado Springs via Braniff.

Some of the Washington staff will relocate in Colorado Springs so that there will be a continuity and a continued rapport between our consultants and ANACS.

At this time I would like to solicit your opinions and ideas on the service. How can we improve it? What can I do in Colorado Springs to best use your services at the least inconvenience to you?

On behalf of the Board of Governors and the membership in general, I want to extend our thanks for the great job you have been doing for us. ANACS could not be the valuable service that it is today without your help.

Sincerely,

Edward C. Rochette
Executive Vice President

ECR/kd

October 25, 1976

Mr. Edward C. Rochette
American Numismatic Association
P.O. Box 2366
Colorado Springs, Colorado 80901

Dear Ed:

Thank you for your thoughtfulness in writing me about ANACS. The move is sound economically as I see and therefore justified. There are always changes in staff in any organization and regardless of how I feel on that matter, I will continue to serve so long as ANACS is respected and merits that respect. I know you will keep it well managed as long as you handle it.

You asked for suggestions. I have one major suggestion which I previously made informally. Paper money should be included at the earliest practical date. It is a tragedy that so many U.S. paper money books do not list counterfeits. Numismatists are in need of the service.

The specific gravity as well as the weight should be included on each coin report, both to help the authenticator and the owner.

Please feel free to talk over any ideas or problems with me at any time.

Sincerely,

Eric P. Newman

nc

Copies

September 29, 1976

Mr. Edward C. Rochette
American Numismatic Association
P. O. Box 2366
Colorado Springs, Colorado 80901

Dear Mr. Rochette:

My father, Eric Newman, is out of the country until mid-October. In reviewing his mail, I came across your recent letter and want to assure you that it will be brought to his attention as soon as he returns.

Sincerely,

Andrew E. Newman

vg